



Speech by

PHIL REEVES

MEMBER FOR MANSFIELD

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EMPLOYERS ASSISTANCE PTY LTD

Mr REEVES (Mansfield—ALP) (10.27 a.m.): I wish to inform the House of a letter that I received from a company calling itself Employers Assistance Pty Ltd. This company is promoting the sale of a book called "Queensland How to Dismiss Staff—What to do and how to do it". The letter was signed by Jonathan Fairclough. The company used a direct mail letter with the brochure. The letter began with a caption: "How to dismiss an employee without it costing you thousands". It went on—

"Dear Sir,

This letter is sent to you marked Private & Confidential so your employees don't think they're about to be fired."

I table this letter.

For a company to try to make profits out of the sacking of a worker is scandalous. Furthermore, for a company to encourage employers to find ways to sack their staff is outrageous and despicable. Employers Assistance Pty Ltd is encouraging businesses to exploit the unfair and unjust employment laws of the previous Government. It is trying to get the bosses to go back into the Dark Ages to create further fears amongst employees about their job security.

The companies who are gullible enough to purchase this exploitative book should seriously question their own motives. Is this the way to build up a strong relationship with one's workers? I doubt it. The good news I have for this House is that the company, Employers Assistance of Queen Street, is going to come a cropper, because it will not be too long before we have fair employment laws back in Queensland and this piece of exploitative trash will be out of date.

That company stands condemned for the way it is marketing its product. My remarks today are a warning to the businesses who have received this letter: disregard it; not only will it be out of date shortly, but it is a sure sign that you are heading for disaster in the area of staff relations if you take notice of it.
